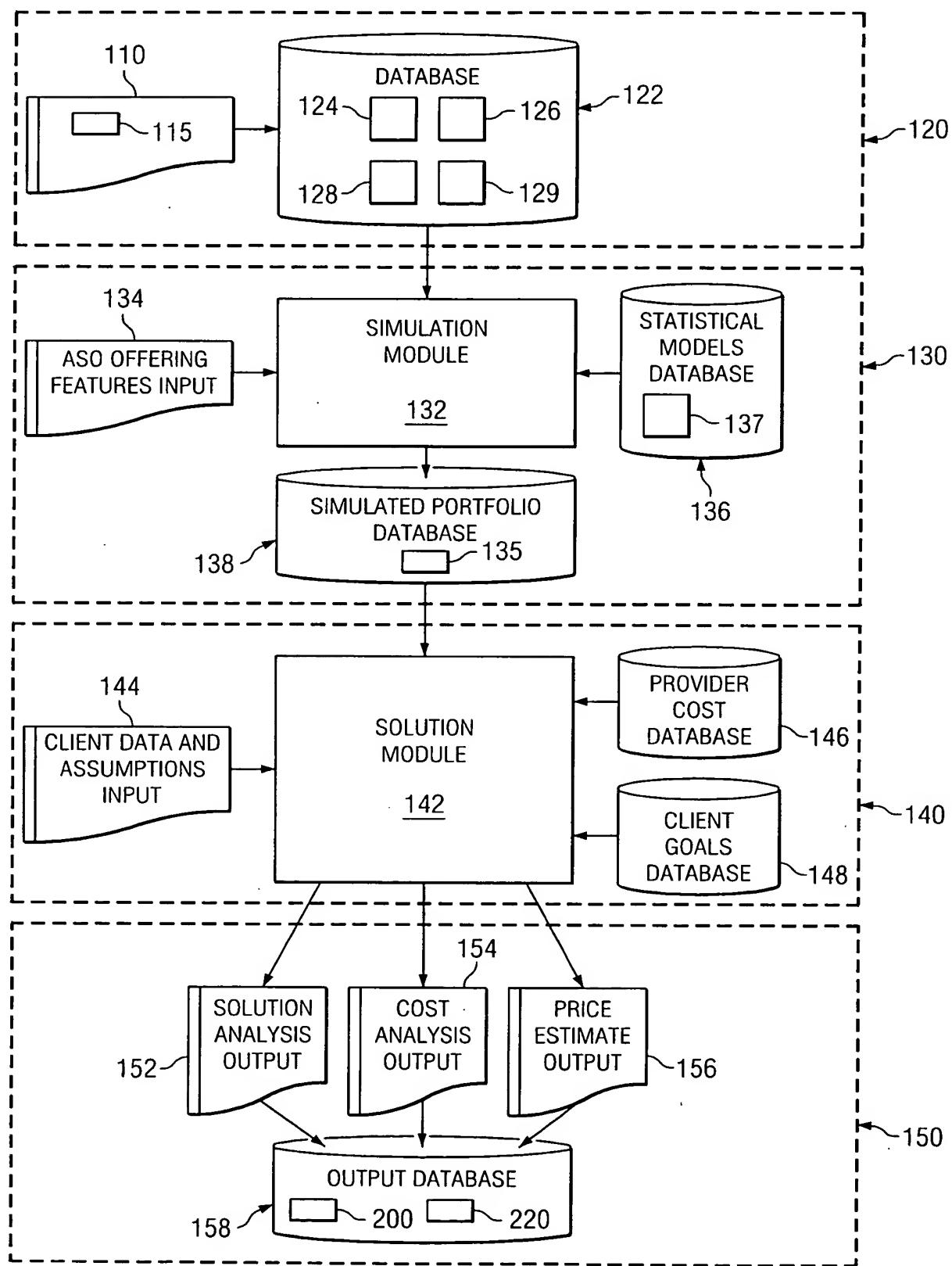


FIG. 1



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CONSIDERATION FACTOR	CONFIDENCE LEVEL			IMPORTANCE WEIGHTING FACTOR
	LOW	MEDIUM	HIGH	
DESIRED PROFIT MARGIN			<u>204a</u>	
DIFFERENCE BETWEEN ALLOWABLE COST AND COST SOLUTIONS	<u>204d</u>	MEDIUM	HIGH	<u>206a</u>
CONFIDENCE IN SOLUTION	LOW		<u>204b</u>	
CLIENT DATA AVAILABILITY	LOW	MEDIUM	HIGH	<u>206b</u>
OFFSHORE OUTSOURCING	CHEAPEST	BLEND	OPTIMAL	<u>206c</u>
				3
				2
				1
				4

FIG. 2A

208 3/4 210

IMPORTANCE WEIGHTING FACTOR TOTAL	IT OUTSOURCING PROVIDER LEVEL OF CONFIDENCE
208a ~ 11-15	HIGH LEVEL OF CONFIDENCE THAT COST SOLUTION IS FEASIBLE
208b ~ 6-10	AVERAGE LEVEL OF CONFIDENCE THAT COST SOLUTION IS FEASIBLE
208c ~ 2-5	LOW LEVEL OF CONFIDENCE THAT COST SOLUTION IS FEASIBLE

FIG. 2B

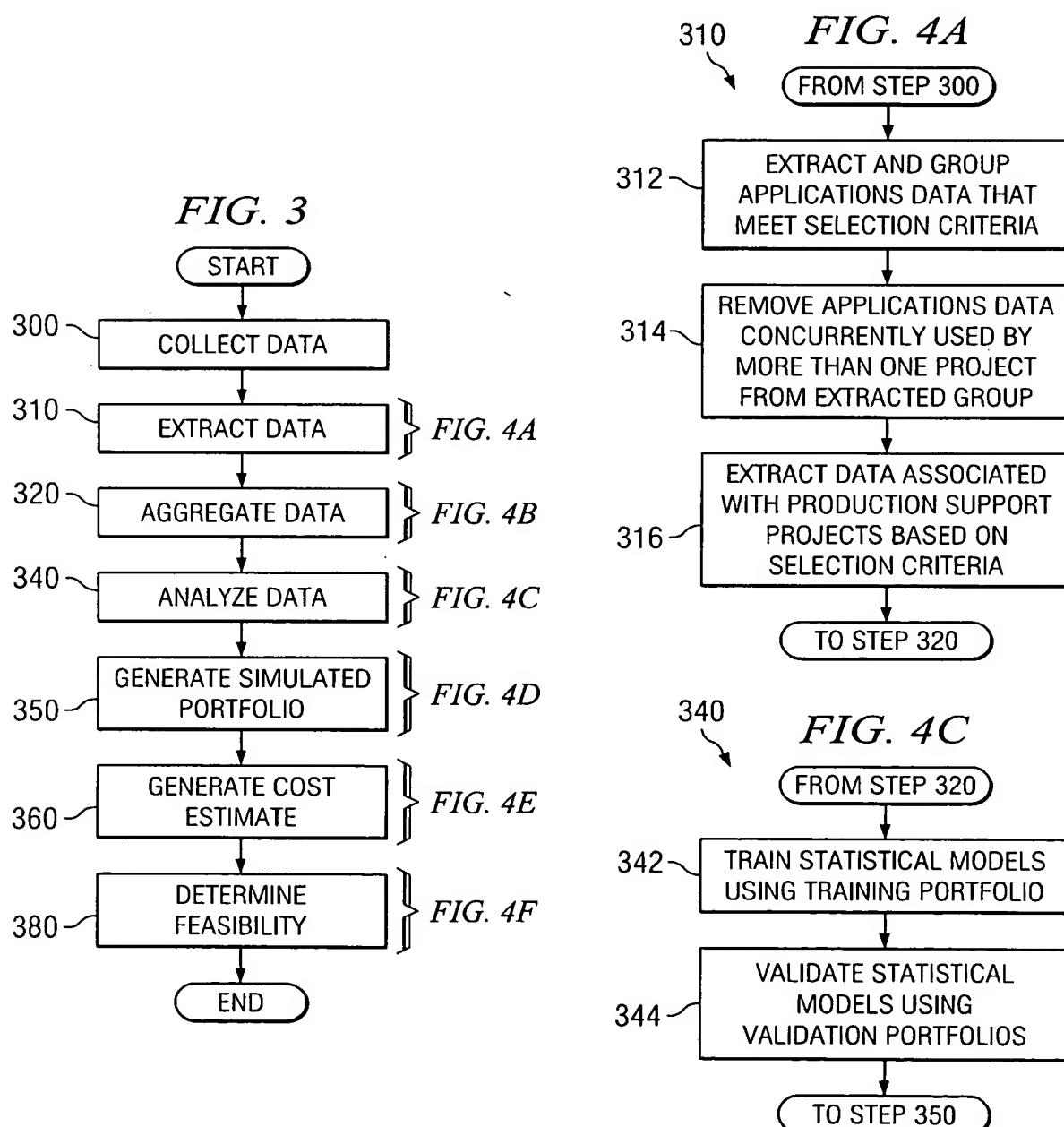


FIG. 4B

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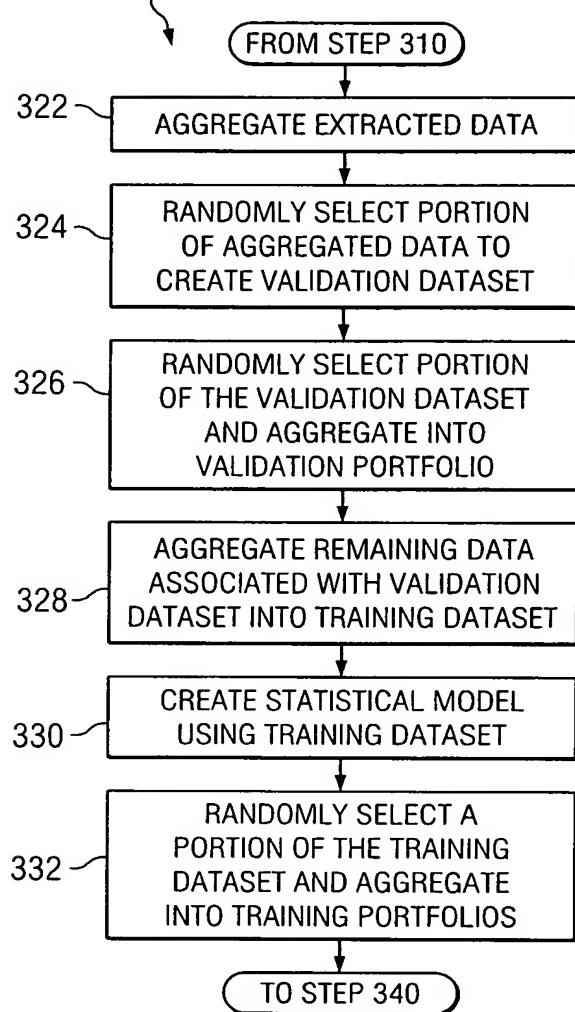


FIG. 4E

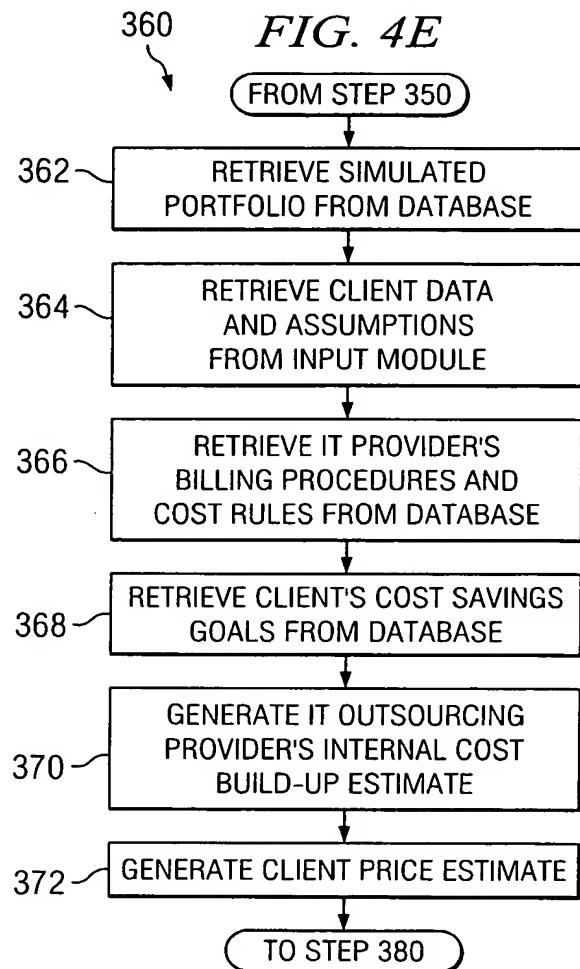


FIG. 4D

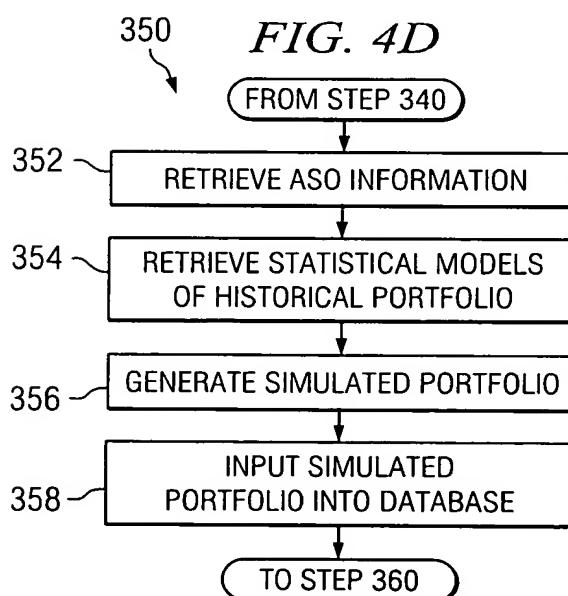


FIG. 4F

